# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

#### Date of report (Date of earliest event reported): April 17, 2009

#### INFORMATION SYSTEMS ASSOCIATES, INC.

(Exact Name of Registrant as Specified in Charter)

<u>Florida</u> (State or Other Jurisdiction of Incorporation) 333-142429 (Commission File Number) <u>65-049317</u> (IRS Employer Identification No.)

1151 SW 30<sup>th</sup> Street, Suite E Palm City, FL 34990

(Address of Principal Executive Offices) (Zip Code) Registrant's telephone number, including area code: (772) 286-3682

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 1.01 Entry into a Material Definitive Agreement.

#### **Rubicon Strategic Alliance**

On April 17, 2009, Information Systems Associates (the "Company") entered into a Strategic Alliance Agreement (the "Rubicon Alliance") with Rubicon Software Group plc, a company registered under the laws of England and Wales ("Rubicon"). Pursuant to the Rubicon Alliance, (i) Rubicon has engaged the Company as Rubicon's exclusive agent in the United States for the purposes of reselling Rubicon's software and services and (ii) the Company has engaged Rubicon as its software development partner and to provide consulting services. The Rubicon Alliance has an initial term of three years, subject to renewal by the parties.

A copy of the Strategic Alliance Agreement is filed herewith as Exhibit 10.1 to this Form 8-K and is incorporated herein by reference. The description of the Strategic Alliance Agreement contained herein is qualified in its entirety by reference to the full text of the Strategic Alliance Agreement.

#### Share Subscription Agreement

On April 17, 2009, in connection with the Rubicon Alliance, the Company and Rubicon entered into a Share Subscription Agreement (the "Subscription Agreement"). Pursuant to the terms of the Subscription Agreement, the Company purchased 2,500,000 ordinary shares (the "Initial Shares") of Rubicon for a subscription price of  $\pounds 0.02$  (two pence) per share. The aggregate consideration for such Initial Shares was  $\pounds 50,000$ .

In addition, subject to the consent of both Rubicon and the Company, the Company may purchase up to an additional 2,500,000 ordinary shares (the "Second Tranche Shares") of Rubicon for a subscription price of  $\pounds 0.02$  (two pence) per share. The right to subscribe to the Second Tranche Shares expires 90 days after the date of the Share Subscription Agreement.

Under the terms of the Share Subscription Agreement, Rubicon also granted the Company the right to purchase additional shares in Rubicon over the next three years (the "Share Subscription Period") as follows: (i) the Company is entitled, upon providing seven days written notice to Rubicon, to subscribe for 1 New Ordinary Share of 1p each in the capital of Rubicon (each being a "Warrant Share") for every  $\pounds 1.00$  of gross revenue received by Rubicon (less applicable VAT) pursuant to the Rubicon Alliance. Each Warrant Share shall be issued to the Company in exchange for a subscription price of  $\pounds 0.05$  (five pence) per share and will be issued in tranches of 100,000 shares. The Company will not be entitled to subscribe for more than 5,000,000 Warrant Shares during the Share Subscription Period.

Rubicon and the Company also agreed to negotiate the terms of a warrant whereby Rubicon will have the right to purchase shares of the Company's common stock at an exercise price to be determined by Rubicon and the Company.

A copy of the Share Subscription Agreement is filed herewith as Exhibit 10.2 to this Form 8-K and is incorporated herein by reference. The description of the Share Subscription Agreement contained herein is qualified in its entirety by reference to the full text of the Share Subscription Agreement.

### Item 3.02 Unregistered Sales of Equity Securities.

As described in Item 1.01 above, which item is incorporated herein by reference, on April 17, 2009, the Company agreed to negotiate the terms of a warrant whereby Rubicon will have the right to purchase shares of the Company's common stock at an exercise price to be determined by Rubicon and the Company.

Such warrants and the shares of common stock issuable upon exercise of such warrants, when issued, are expected to be issued and sold in transactions exempt from registration under Section 4(2) of the Act, Rule 506 under the Act and/or Regulation S promulgated under the Act, based on the limited number of purchasers, the offshore nature of the transactions, the sophistication of the purchasers in financial matters and their access to information concerning the Company.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number	Description
10.1	Strategic Alliance Agreement by and between Information Systems Associates, Inc. Rubicon Software Group, plc
	Share Subscription Agreement by and between Information Systems Associates, Inc. and Rubicon Software Group, plc.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INFORMATION SYSTEMS ASSOCIATES, INC.

By: <u>/s/ Joseph P. Coschera</u> President

Date: April 22, 2009

#### Exhibit 10.1

#### STRATEGIC ALLIANCE AGREEMENT

This Strategic Alliance Agreement (this "Agreement"), effective as of 15 April, 2009 (the "Effective Date"), is by and between Information System Associates, Inc., a Florida Corporation whose registered office is 1151 Southwest 30<sup>th</sup> Street, Suite E, Palm City FL, 34990 ("ISA") and Rubicon Software Group plc, a company registered under the laws of England and Wales (Registered Company No. 5701810) whose registered office is Rubicon House, Guildford Road, West End, Surrey GU24 9PW ("Rubicon").

#### Background

WHEREAS, Rubicon desires to engage ISA as Rubicon's exclusive agent in the United States for the purposes of reselling Rubicon's software and services;

WHEREAS, ISA desires to engage Rubicon as its software development partner and to provide various consulting services in Europe; and

WHEREAS, ISA and Rubicon desire to enter into this Agreement for the purpose of granting ISA the right to distribute such products and services and Rubicon to supply such services.

NOW, THEREFORE, the parties hereto, intending to be legally bound, hereby agree as hereinafter set forth.

#### **1. DEFINITIONS.**

1.1 **Confidential Information** shall mean all non-public information of a Party, which is disclosed to the other Party hereunder, including, without limitation, trade secrets, technical information, business information, sales information, marketing information, customer-buying patterns, algorithms, customer and potential customer lists and identities, product sales plans, sublicense agreements, inventions, developments, discoveries, software, know-how, methods, techniques, formulae, data, processes and other trade secrets and proprietary ideas, whether or not protectable under patent, trademark, copyright or other areas of law, and any other information marked as "proprietary" or "confidential" at the time of disclosure. Notwithstanding the foregoing, "**Confidential Information**" shall not include any information that (a) was or has become publicly available without restriction through no fault of the receiving Party or its employees or agents; (b) is received without restriction from a third party that, to the best knowledge of the receiving Party, did not have an obligation of confidentiality to the disclosing Party; (c) was independently developed by employees of the receiving Party that had no knowledge of or access to such information, as evidenced by written records of the receiving Party.

1.2 **Contract Services** shall mean various software development and implementation services to be provided by Rubicon as described in one or more Statement(s) of Work ("SOW") that reference this Agreement in a form substantially similar to that set forth in **Exhibit A**.

**1.3 Day Rate** shall mean the daily rate at which Rubicon will provide services to ISA or ISA Clients. The Day Rate for each type of service provided will be as per the rate card set out in Exhibit C, such rates to be subject to annual review by the Parties on the anniversary of this Agreement provided that such rates may be reviewed on an ad hoc basis at any time should the Parties become aware of specific information which impacts on the validity or feasibility of the Day Rate.

**1.4 Commission Rate** shall mean the commission rate which will be used to calculate any amount which Rubicon will pay to ISA after the provision of Rubicon Offerings to ISA Clients as set forth in Exhibit D, such rates to be subject to annual review by the Parties on the anniversary of this Agreement provided that such rates may be reviewed on an ad hoc basis at any time should the Parties become aware of specific information which impacts on the validity or feasibility of the Commission Rate.

1.5 **Documentation** shall mean the printed and/or electronic materials relating to the Rubicon Offerings, including, but not limited to, user's manuals and technical manuals as may be provided by Rubicon to ISA.

1.6 Due Diligence Services shall have the meaning set forth in Section 3.3, below.

1.7 End User shall mean a party that obtains a license to use the Rubicon Offerings from ISA or a customer of ISA under the terms and conditions set forth herein.

1.8 Intellectual Property shall mean any and all trade secrets, patents, copyrights, trademarks, service marks, trade names, domain names, trade dress, URLs, brand features, know-how and similar rights of any type under the laws of any applicable governmental authority, including, without limitation, all applications and registrations relating to any of the

foregoing ..

1.9 **ISA Client** shall mean: (i) an entity to which Rubicon provides services pursuant to Section **3**, below; and (ii) an entity that ISA has consulted with before or during the Term regarding the provision of goods or services.

1.10 Notice shall have the meaning ascribed thereto in Section 11.5.

1.11 **Parties** shall mean ISA and Rubicon.

1.12 **Rubicon Offerings** shall mean (i) the software programs described in **Exhibit B**, (as may be updated from time to time) in object code format, and including all corrections, updates, modifications and enhancements to such software that may be provided to ISA by Rubicon from time to time; and (ii) software development services.

1.13 **Term** shall have the meaning ascribed thereto in Section 6.1.

1.14 **Share Subscription Agreement** shall mean the agreement in the agreed form between ISA and Rubicon whereby ISA shall subscribe for shares in Rubicon.

### 2. ISA RESELLER SERVICES.

2.1 Rubicon hereby grants to ISA during the Term (as defined below) and subject to the exclusions described in **2.4** below an exclusive, non-transferable license in the United States to market, sell, use, display, perform, sublicense and distribute the Rubicon Offerings, the Documentation and, subject to Section **2.2**, any upgrades thereto, subject to the conditions set forth in this Agreement. As used in this Section **2.1**, the terms "market," "sale," "sell," "distribute," and "sublicense" shall mean the sale of a license having a term of at least one year to an End User pursuant to which the End User may use, perform and display the Rubicon Offerings and the Documentation. This license is granted to ISA for the marketing, sale and distribution of the Rubicon Offerings and the Documentation to End Users for their internal use only.

2.2 Rubicon hereby grants to ISA during the Term and subject to the exclusions described in **2.4** below an exclusive, non-transferable license in the United States to grant licenses to use, display, perform and distribute the Rubicon Offerings and the Documentation to other resellers, including, but not limited to, distributors, Original Equipment Manufacturers, system integrators and Value-Added Resellers, for further sale and distribution to End Users for their use as described above, subject to the conditions set forth in this Agreement.

2.3 The license grants described in Sections 2.1 and 2.2 shall include all upgrades to the Rubicon Offerings and the Documentation. Rubicon shall promptly notify ISA of each such upgrade to the Rubicon Offering and the Documentation which will be available to ISA under this Agreement.

2.4 The exclusive licenses described in Sections 2.1 and 2.2 shall not include customer agreements, sales of Rubicon Offerings and/or Documentation which arise through customer marketing and distribution arrangements which are in place between Rubicon and third parties at the date hereof. Rubicon agrees not to enter into any additional agreement to sell Rubicon Offerings or Documentation or additional distribution arrangements with third parties in the United States from the date hereof without the prior written approval of ISA, which approval shall not be unreasonably withheld.

# **3. RUBICON SERVICES.**

3.1 Subject to the terms and conditions of this Agreement, Rubicon shall provide the Contract Services, as agreed between ISA to Rubicon in the relevant SOW, to ISA's reasonable satisfaction. The Contract Services shall be performed at the facilities and location reasonably designated by ISA (with appropriate agreements in place to ensure reasonable reimbursement to Rubicon of out-of-pocket expenses). Upon written request of ISA, Rubicon shall provide biweekly written reports describing the progress made in performing the Contract Services since the preceding report, and the progress expected to be made in the next succeeding period.

3.2 ISA may, at any time, request reasonable additions, deletions, or revisions in the Contract Services by delivering a change order to Rubicon. Upon receipt of a change order from ISA, Rubicon shall notify ISA of any price revisions which are associated with the change order and if ISA agree to the revised charges, the parties shall proceed with the Contract Services as revised. All such Contract Services shall be executed under the terms and conditions of this Agreement and the applicable SOW (as revised by the change order). If any change order causes an increase or decrease in the cost of the Services to be performed or scheduled completion date or expenses incurred or to be incurred by Rubicon, an equitable adjustment will be made by mutual agreement.

3.3 From time to time and as agreed between ISA and Rubicon, Rubicon shall provide due diligence services regarding the software and other technology issues of potential merger and acquisition, joint venture or other strategic partner companies (a

"Target Company") that may be identified by ISA (the "Due Diligence Services"). In connection with any such Due Diligence Services, Rubicon agrees that it shall abide by the reasonable terms of any third party confidentiality agreement that may be entered into by ISA with any such Target Company on the same terms as are applicable to ISA. Rubicon's fees for such due diligence services (the "Due Diligence Fees") shall be at agreed upon rates which shall not exceed the Day Rate. ISA agrees to reimburse Rubicon upon provision of valid receipts for Rubicon's reasonable out-of-pocket expenses incurred in the provision of the Due Diligence Services.

### 4. COMMERCIAL TERMS.

4.1 **ISA Fees.** In consideration of the services set forth in Section **2**, ISA will sell or market the Rubicon Offerings at pre agreed list prices, and shall receive a commission on the gross revenues paid for the Rubicon Offerings less VAT if applicable of the Commission Rate; provided, however, that in the event that Rubicon proposes to charge at other than the Day Rate for the software development the Parties shall use all reasonable endeavours to agree an equitable adjustment to the Commission Rate.

### 4.2 Rubicon Fees.

4.2.1 In consideration of the Contract Services, Rubicon will receive payment as set forth in an SOW of its undisputed invoices (or its pro rata share) that it has submitted to ISA immediately following receipt of payment by ISA from the ISA Client.

4.2.2 In consideration of the Due Diligence Services, ISA shall pay to Rubicon the Due Diligence Fees within 30 days of receipt from Rubicon of an invoice and any previously requested supporting documentation, including time charges.

4.2.3 In addition to the payments set forth in sections 4.2.1 and 4.2.2, above, ISA will pay Rubicon 30% of ISA's profits (defined as gross revenues less costs directly incurred in the generation of such revenues) on projects for which Rubicon has provided Contract Services after ISA has recouped any directly attributable start-up costs with respect to such project up to a cumulative maximum of £100,000 of such costs associated with all such projects from the date of this agreement.

**4.3 Target Revenues.** ISA confirms that its current intention is to try and procure that Rubicon's total gross revenues less VAT if applicable relating to the provision of services to ISA Clients or to clients referred to Rubicon by ISA will exceed  $\pounds$ 1million per annum. The Parties acknowledge that any failure by ISA to procure such revenues for Rubicon will not constitute a breach of this Agreement and ISA will have no liability for any such failure or otherwise in connection with this clause 4.3.

4.4 **Payment terms**. Each party shall account to the other on a monthly basis in respect of all sales and revenue received, and payments shall be made within 30 days of receipt of a properly valid invoice.

4.5 Audits. Each Party shall retain the financial records relating to all payments owed and/or paid under this Agreement for a period of six years from the date such payment obligation arose.

4.6 Purchase of Rubicon Shares. This Agreement is conditional upon ISA and Rubicon entering into the Share Subscription Agreement.

### **5. INTELLECTUAL PROPERTY.**

5.1 **ISA's Intellectual Property**. As between ISA and Rubicon, all right, title and interest in and to Intellectual Property which is created by or provided by ISA, including, without limitation, as they may be part of or incorporated into any Contract Service or otherwise used by Rubicon, all goodwill associated therewith and the copyright and all other Intellectual Property rights inherent in or appurtenant to the foregoing are and shall be and shall remain the sole property of ISA. Rubicon acknowledges that neither it nor any other persons or entities will by virtue of this Agreement acquire any ownership interest in the Intellectual Property of ISA, or the Intellectual Property rights inherent in or appurtenant to any of the foregoing. No right, license, release or other right is granted by implication, estoppel or otherwise by ISA to Rubicon or any of Rubicon's affiliates except for the rights and licenses expressly granted under this Agreement, ISA reserves all rights to the Intellectual Property of ISA, including, without limitation, translation rights, rights of modification and rights to source code.

### 5.2 Works-for-hire.

5.2.1 As regards Intellectual Property created by Rubicon, Rubicon acknowledges and agrees that those Works, as defined below, shall belong exclusively to ISA subject to payment in accordance with clause 4.2. Works means, collectively, any work product (of any type), software, developments, processes, improvements, and all works of authorship, in whole or in part, whether patentable or not and whether copyrightable or not created as services provided directly to ISA or on behalf of ISA by Rubicon, which (i) are conceived or made by Rubicon, its employees, contractors, consultants or agents during the Term and

relate directly to the business in which ISA and Rubicon(during the Term by ISA) are, had been or were proposing to be engaged in; or (ii) are conceived or made by Rubicon, its employees, contractors, consultants or agents during or after the Term and are made through the use of any ISA Confidential Information, or which result from any work performed by Rubicon, its employees, contractors, consultants or agents for ISA. It is agreed that the terms under which Rubicon agrees to work with ISA, including the Day Rate, reflect and will reflect any value or potential value of Intellectual Property created by Rubicon on behalf of ISA.

5.2.2 Rubicon shall make full and prompt disclosure to ISA of all Works as they are made (whether or not conceived or made jointly with others). To the extent copyrightable, all Works shall be deemed to be "works for hire" and ISA shall be deemed to be the author thereof under the U.S. Copyright Act. With respect to Works that do not constitute "works for hire," Rubicon, its employees, contractors, consultants and agents do hereby assign to ISA or its designee all of their respective right, title and interest in and to such Works and all related patents, patent applications, copyrights and copyright applications and does hereby agree that these obligations are binding upon their respective assigns, executors, administrators and other legal representatives. Rubicon, its employees, contractors, consultants and agents do hereby waive all claims to moral rights to the Works. During the Term and continuing thereafter, Rubicon does hereby agree to take all such further reasonable actions on its own behalf and with respect to its employees, contractors, consultants and agents, including without limitation, the execution and delivery of copyright applications, patent applications, declarations, oaths, formal assignments, assignments of priority rights, and powers of attorney, which ISA may deem necessary or desirable in order to protect its rights and interests in and to the Works. If ISA is unable, after reasonable effort, to secure any necessary signature on any such documents, any executive officer of ISA shall be entitled as agent and attorney-in-fact to execute such documents.

5.3 **Rubicon's Intellectual Property**. As between ISA and Rubicon, all right, title and interest in and to the Rubicon Offerings and, subject to the provisions of Section 5.2, any other Intellectual Property of Rubicon, including, without limitation, as used by Rubicon or ISA hereunder, all goodwill associated therewith and the copyright and all other Intellectual Property rights inherent in or appurtenant to the foregoing are and shall be the sole property of Rubicon. ISA acknowledges that, except as otherwise set forth herein, neither it nor any other persons or entities will by virtue of this Agreement acquire any ownership interest in such Intellectual Property, or the Intellectual Property rights inherent in or appurtenant to any of the foregoing. No license, release or other right is granted by implication, estoppel or otherwise by Rubicon to ISA or any of ISA's affiliates except for the rights and licenses expressly granted under this Agreement. Except for the rights and licenses expressly granted herein, Rubicon reserves all rights to the Rubicon Service Offerings, including, without limitation, translation rights, rights of modification and rights to source code.

### 6. TERM AND TERMINATION; WITHDRAWAL.

6.1 **Term**. Unless terminated sooner, the term of this Agreement shall begin on the Effective Date and continue for three (3) years thereafter (the "Initial Term") and shall automatically renew for additional one (1) year terms on the terms and conditions set forth herein (each a "Renewal Term" and collectively, the "Term") unless either party gives the other Party Notice of its intention to terminate this Agreement ninety (90) days before the end of the Initial Term or Renewal Term, if any.

### 6.2 Termination.

6.2.1 **For Cause**. Either Party may serve Notice to the other Party to terminate this Agreement immediately in the event any material breach of a material provision of this Agreement by such other Party remains uncured 30 days in the case of a breach of a payment obligation, or 45 days for all other material breaches, after notice of such breach was received by such other Party.

6.2.2 **For Bankruptcy**. Either Party may terminate this Agreement immediately upon Notice to the other Party in the event the other Party (a) permanently ceases operations, (b) becomes or is declared insolvent or bankrupt, (c) is the subject of any proceeding related to its liquidation or insolvency (whether voluntary or involuntary) that is not dismissed within 90 calendar days or (d) makes an assignment for the benefit of creditors.

6.2.3 For Contesting Intellectual Property Rights. Either Party may terminate this Agreement upon ten Business Day's Notice to the other Party in the event the other Party contests or challenges to a material degree any of the other Party's Intellectual Property rights referred to in Sections 5.1, and 5.3, respectively.

### 7. NON-COMPETITION.

7.1 During the period beginning on the Effective Date and ending on the later of (i) the end of the Initial Term and (ii) the date falling two years after completion of the most recent services provided by Rubicon under clause 7 (the "Non-Competition Period") and in the ISA Geographic Area, as defined below, Rubicon agrees not to in any capacity, engage or have a financial interest in any ISA Competing Business, as defined below, or provide managerial, supervisory, administrative, or financial services relating to any ISA Competing Business, including making available any information or funding to any such ISA Competing Business. Further, during the Non-Competition Period, Rubicon shall not solicit any employee of ISA or any

employee of any ISA Client. If a court determines that the foregoing restrictions are too broad or otherwise unreasonable under applicable law, including with respect to time or space, the court is hereby requested and authorized by the Parties to revise the foregoing restrictions to include the maximum restrictions allowable under applicable law. Rubicon acknowledges, however, that the Parties have negotiated this Section and that the time limitations, the limitation on activities and the geographic limitations are reasonable in light of the circumstances pertaining to ISA and this transaction. "ISA Competing Business" means any person or entity of any type whatsoever engaged in the business of providing data centre audit and data centre optimization services. "ISA Geographic Area" means worldwide.

7.2 During the period beginning on the Effective Date and ending on the later of (i) the end of the Initial Term and (ii) the date falling two years after completion of the most recent services provided by Rubicon under clause 7 (the "Non-Competition Period") and in the Rubicon Geographic Area, as defined below, ISA agrees not to in any capacity, engage or have a financial interest in any Rubicon Competing Business, as defined below, or provide managerial, supervisory, administrative, or financial services relating to any Rubicon Competing Business, including making available any information or funding to any such Rubicon Competing Business. Further, during the Non-Competition Period, ISA shall not solicit any employee of Rubicon or any employee of any Rubicon Client. If a court determines that the foregoing restrictions are too broad or otherwise unreasonable under applicable law, including with respect to time or space, the court is hereby requested and authorized by the Parties to revise the foregoing restrictions to include the maximum restrictions allowable under applicable law. ISA acknowledges, however, that the Parties have negotiated this Section and that the time limitations, the limitation on activities and the geographic limitations are reasonable in light of the circumstances pertaining to Rubicon and this transaction. "Rubicon Competing Business" means any person or entity of any type whatsoever engaged in the business of providing software development services for clients. "Rubicon Geographic Area" means Europe.

7.3 In the event that ISA wishes to carry out any software development work of any nature during the Non-Competition Period, it will notify Rubicon of the same and allow Rubicon the opportunity to pitch for such work.

#### 8. CONFIDENTIALITY.

8.1 Confidentiality Obligations. Except as permitted elsewhere under this Agreement, each Party agrees (a) to take Reasonable Steps (as defined below) to receive and maintain the Confidential Information of the other Party in confidence, (b) to take Reasonable Steps (as defined below) not to disclose such Confidential Information to any third parties other than with the written consent of the disclosing Party and (c) to promptly notify the other Party upon learning of any law, rule, regulation or court order that purports to compel disclosure of any Confidential Information of the other Party and to reasonably cooperate with the other Party in the exercise of the other Party's right to protect the confidentiality of such Confidential Information, including, but not limited to, seeking to dispute the cause of such disclosure and/or to receive confidential treatment for the Confidential Information disclosed as a result of such cause. Neither Party shall use all or any part of the Confidential Information of the other Party for any purpose other than to perform its obligations, or the exercise of such Party's rights and licenses, under this Agreement. Each Party shall (i) limit access to any Confidential Information of the other Party received by it to its employees, contractors, consultants and agents who have a need-to-know in connection with the performance of such Party's obligations, or the exercise of such Party's rights, under this Agreement; and (ii) advise such employees, contractors, consultants and agents of the confidential nature thereof and of the obligations set forth in this Agreement and similarly bind them in writing. Each Party shall be responsible for any breaches of the obligations of confidentiality and restricted use set forth herein by any employee, contractor, consultant or agent to whom such Party disclosed any Confidential Information of the other Party. As used herein, "Reasonable Steps" means using at least the same degree of care that the receiving Party uses to protect its own Confidential Information, and, in any event, no less than reasonable care.

8.2 Exclusions. Nothing contained herein shall prevent a Party from disclosing Confidential Information pursuant to any applicable law or by a governmental order, decree, regulation, rule, process or court order; provided, however, that such Party complies with the notice provisions of Section 8.1(c) to the extent permissible under applicable laws, rules, regulations or court orders. Such disclosure shall not of itself alter the status of such information hereunder for all other purposes as Confidential Information.

8.3 **Provisions of this Agreement**. Each Party agrees that the provisions of this Agreement shall be treated as Confidential Information and that no reference shall be made thereto without the prior written consent of the other Party (which consent shall not be unreasonably withheld) except (a) to its accountants, banks, financing sources, lawyers and other professional advisors, provided that such parties undertake in writing (or are otherwise bound by rules of professional conduct) to keep such information strictly confidential, (b) in connection with the enforcement of this Agreement, (c) in connection with a merger, acquisition or proposed merger or acquisition, or (d) pursuant to joint press releases prepared in good faith or (e) as permitted under Section **8.2**. The Parties will consult with each other, in advance, with regard to the terms of all proposed press releases, public announcements and other public statements with respect to the transactions contemplated hereby.

8.4 **Termination**. Upon termination of this Agreement, all Confidential Information shall be returned to the disclosing Party or destroyed unless otherwise specified or permitted elsewhere under this Agreement or as otherwise mutually agreed upon

by the Parties. The confidentiality obligations contained in this Section 8 shall survive termination of this Agreement for a period of three years.

8.5 **Injunction**. Each Party acknowledges and agrees that the provisions of this Section **8** are reasonable and necessary to protect the other Party's interests in its Confidential Information, that any breach of the provisions of this Section **8** may result in irreparable harm to such other Party, and in such event the exact amount of damages is now and will be difficult to ascertain and the remedies at law for any such failure would not be reasonable or adequate. Accordingly, in the event of any breach or threatened breach of the provisions of this Section **8** by a Party hereto, the other Party, in addition to any other relief available to it at law, in equity or otherwise, shall be entitled to seek temporary and permanent injunctive relief restraining the breaching Party from engaging in and/or continuing such conduct, without the necessity of proving actual damages or posting a bond or other security. Further, the prevailing Party in any such injunctive action shall be entitled to payment from the other Party of the reasonable attorneys' fees and costs incurred in such proceeding.

### 9. REPRESENTATIONS AND WARRANTIES.

9.1 By ISA. ISA hereby represents, covenants and warrants to Rubicon that:

9.1.1 It has the corporate power to enter into this Agreement;

9.1.2 It has the right to perform its obligations this Agreement;

9.1.3 When executed and delivered by it, this Agreement will constitute a legal, valid and binding obligation of it, enforceable against it in accordance with this Agreement's provisions;

9.1.4 ISA shall perform all services required to be performed by ISA under this Agreement in a professional manner and all ISA personnel assigned to provide such services shall be duly qualified to provide such services; and

9.1.5 While at Rubicon's facilities, all ISA employees, contractors, consultants and agents shall observe and follow Rubicon's reasonable work rules, policies and standards as the same are communicated to ISA or such persons in writing, including, without limitation, those rules, policies and standards of Rubicon relating to security of and access to its facilities and to its telephone systems, electronic mail systems and computer systems. ISA shall cooperate with Rubicon in promptly removing from the Rubicon premises any of such persons who violates any of the foregoing work rules, policies or standards of Rubicon.

9.2 By Rubicon. Rubicon hereby represents, covenants and warrants to ISA that:

9.2.1 It has the corporate power to enter into this Agreement;

9.2.2 It has the right to perform its obligations this Agreement;

9.2.3 When executed and delivered by it, this Agreement will constitute a legal, valid and binding obligation of it, enforceable against it in accordance with this Agreement's provisions;

9.2.4 Rubicon shall perform all services required to be performed by Rubicon under this Agreement in a professional manner and all Rubicon personnel assigned to provide such services shall be duly qualified to provide such services; and

9.2.5 While at ISA's facilities, all Rubicon employees, contractors, consultants and agents shall observe and follow ISA's reasonable work rules, policies and standards as the same are communicated to Rubicon or such persons in writing, including, without limitation, those rules, policies and standards of ISA relating to security of and access to its facilities and to its telephone systems, electronic mail systems and computer systems. Rubicon shall cooperate with ISA in promptly removing from the ISA premises any of such persons who violates any of the foregoing work rules, policies or standards of ISA.

### 10. DISCLAIMER OF WARRANTY, LIMITATION OF LIABILITY AND INDEMNIFICATION.

10.1 **Disclaimer of Warranties**. EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, ISA AND RUBICON HEREBY DISCLAIM ALL WARRANTIES, EXPRESS, IMPLIED OR STATUTORY, WITH RESPECT TO ANY AND ALL ISA AND RUBICON SERVICES RESPECTIVELY, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE AND NON-INFRINGEMENT.

10.2 Limitation of Liability. EXCEPT IN CONNECTION WITH A BREACH BY EITHER PARTY OF SECTION 8, NEITHER PARTY WILL BE LIABLE FOR ANY SPECIAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE OR INCIDENTAL DAMAGES ARISING OUT OF OR RELATED TO THIS AGREEMENT, HOWEVER CAUSED AND UNDER ANY THEORY OF LIABILITY (INCLUDING NEGLIGENCE), EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY

OF SUCH DAMAGES. ISA SHALL NOT BE LIABLE FOR ANY LOSS OF DATA, OR ANY INTERRUPTION OF OR DELAY IN PROVIDING THE SERVICES. EXCEPT IN CONNECTION WITH A BREACH BY EITHER PARTY OF SECTION 8, EACH PARTY'S LIABILITY FOR DAMAGES HEREUNDER (OTHER THAN IN RESPECT OF ANY CLAIM FOR MONIES DUE) SHALL NOT EXCEED £200,000.

10.3 **Indemnification by Rubicon**. Rubicon shall indemnify and hold harmless ISA and its officers, directors, employees and agents from and against any and all losses, claims, damages, liabilities, obligations, judgments, awards, costs, expenses (including reasonable attorneys' fees) and disbursements, including without limitation, the costs, expenses and disbursements, as and when incurred, of preparing or defending any action, suit, proceeding or investigation asserted by a third party ("Losses"), caused by, based upon, arising out of or in connection with a claim by a third party that the Rubicon Offerings infringe a 3<sup>rd</sup> party's exiting intellectual property rights or due to the gross negligence, recklessness or intentional misconduct on the part of Rubicon or its affiliates or its officers, directors, employees, agents, consultants or users.

10.4 **Indemnification by ISA**. ISA shall indemnify and hold harmless Rubicon and its officers, directors, employees and agents from and against any and all losses, claims, damages, liabilities, obligations, judgments, awards, costs, expenses (including reasonable attorneys' fees) and disbursements, including without limitation, the costs, expenses and disbursements, as and when incurred, of preparing or defending any action, suit, proceeding or investigation asserted by a third party ("Losses"), caused by, based upon, arising out of or in connection with ISA's role in the provision of the Rubicon Offerings or the gross negligence, recklessness or intentional misconduct on the part of ISA or its affiliates or its officers, directors, employees, agents, consultants or users.

10.5 Indemnitee Obligations. Each person seeking to be reimbursed, indemnified, defended and/or held harmless under Sections 10.3 or 10.4 (each, an "Indemnitee") shall (a) provide the Party obliged to indemnify such Indemnitee with prompt written notice of any claim, suit, demand or other action for which such Indemnitee seeks to be reimbursed, indemnified, defended or held harmless (each, a "Claim"), which notice shall include a reasonable identification of the alleged facts giving rise to such Claim; (b) grant such Party reasonable authority and control over the defense and settlement of any such Claim; and (c) reasonably cooperate with such Party and its agents in defense of any such Claim, at such Party's cost. Each Indemnitee shall have the right to participate in the defense of any Claim for which such Indemnitee's expense. Notwithstanding anything to the contrary herein, any settlement of a Claim for which any Indemnitee seeks to be reimbursed, indemnified, defended or held harmless under this Section 10 shall be subject to the prior written approval of such Indemnitee, such approval not to be unreasonably withheld, conditioned or delayed.

10.6 Essential Part of Bargain. The Parties acknowledge that the disclaimers and limitations set forth in this Section 10 are an essential element of this Agreement between the Parties and that the Parties would not have entered into this Agreement without such disclaimers and limitations.

### 11. MISCELLANEOUS.

11.1 **Governing Law and Jurisdiction**. This Agreement shall be governed by and interpreted under the laws of the State of Florida, USA,. The state and federal courts in the jurisdiction in which Palm City, Florida is located shall have non- exclusive jurisdiction for the purposes of adjudicating any controversy or claim between the parties concerning any breach or alleged breach of this Agreement or performance or nonperformance of any obligation under this Agreement, save that the parties agree that any dispute or claim concerning either clause 8 Confidentiality or clause 5 Intellectual Property may be raised in any appropriate jurisdiction where the breach or alleged breach has occurred.

11.2 **No Assignment**. Neither Party shall transfer, assign or cede any rights or delegate any obligations hereunder, in whole or in part, whether voluntarily or by operation of law, without the prior written consent of the other Party, which consent may be withheld at the other Party's reasonable business discretion; provided, however, that in connection with a merger, sale or transfer of substantially all of the assets or stock of one of the Parties that Party may provide for the assignee to be bound by the terms hereof. This Agreement shall inure to the benefit of, and shall be binding upon, the Parties and their respective successors and permitted assigns.

11.3 Good Faith. The Parties undertake to act in good faith, consistent with their respective rights and obligations set forth in this Agreement.

11.4 **Independent Contractors**. In connection with this Agreement, each Party is an independent contractor. This Agreement does not, and shall not be construed to, create an employer-employee, agency, joint venture or partnership relationship between the Parties. Neither Party shall have any authority to act for or to bind the other Party in any way, to alter any of the provisions of any of the other Party's standard forms of invoices, sales agreements, warranties or otherwise, to warrant or to execute agreements on behalf of the other, or to represent that it is in any way responsible for the acts, debts, liabilities or omissions of the other Party.

11.5 Notices. All notices, reports, payments and other communications required or permitted to be given under this Agreement (each, a "Notice") shall be in writing and shall be given either by personal delivery against a signed receipt, by express delivery using an internationally recognized express courier, or by email (with confirmation of receipt). All Notices shall be properly addressed as follows, or to such other addresses as may be specified in a Notice given hereunder:

If to ISA:

Attn: Joseph Coschera 1151 SW 30<sup>th</sup> St., Palm City, Florida 34990 joe\_coschera@isa-inc.net

If to Rubicon:

Attn: Alistair Hancock Rubicon House Guildford Road West End, Surrey GU24 9PW with a copy to:

Attn: Daniel J. Dugan, Esq. Spector Gadon & Rosen, P.C. 1635 Market St., 7<sup>th</sup> Floor Phila., PA 19103 <u>ddugan@lawsgr.com</u>

with a copy to:

Attn: Andrew Kirby Rubicon House Guildford Road West End, Surrey, GU24 9PW

A Notice shall be deemed to be effective upon personal delivery or, if sent via overnight delivery, upon receipt thereof. A Notice sent via email is deemed effective on the same day (or if such day is not a Business Day, then on the next succeeding Business Day) if the confirmation that such email was received by the other Party is received before 5:00 p.m. prevailing Eastern time and on the next day (or if such day is not a Business Day, then on the next succeeding Business Day) if the confirmation that such email was received by the on the next succeeding Business Day) if the confirmation that such email was received on or after 5:00 p.m. prevailing Eastern time.

11.6 **Amendment or Modification**. No subsequent amendment, modification or waiver of any of the provisions of this Agreement shall be effective unless in writing and signed by the Parties.

11.7 Entire Agreement. This Agreement sets out the entire agreement between the Parties with respect to the subject matter of this Agreement and supersedes all prior agreements, proposals, arrangements and communications, whether oral or written, with respect to the subject matter hereof.

11.8 **Severability**. If any provision of this Agreement is held by a tribunal of competent jurisdiction to be illegal, invalid, or otherwise unenforceable in any relevant jurisdiction, then to the fullest extent permitted by law (a) the same shall not affect the other provisions of this Agreement, (b) such provision shall be deemed modified to the extent necessary in the tribunal's opinion to render such provision enforceable, and the rights and obligations of the Parties shall be construed and enforced accordingly, preserving to the fullest extent the intent and agreements of the Parties set forth herein and (c) such finding of invalidity, illegality or unenforceability shall not affect the validity, legality or enforceability of such provision in any other relevant jurisdiction.

11.9 **No Waiver**. Failure to enforce any provision of this Agreement is not a waiver of future enforcement of that or any other provision. No provision of this Agreement will be deemed waived and no breach excused unless such waiver or excuse is in writing and signed by the Party against whom enforcement of such waiver or excuse is sought.

11.10 Survival. Sections 5, 7, 8, 10 and 11; any payment obligations of the Parties hereunder accrued prior to the date of termination; and any other provision herein expressly surviving termination or necessary to interpret the rights and obligations of the Parties in connection with the termination of this Agreement will survive the termination of this Agreement.

11.11 No Third Party Beneficiaries. Except as set forth in Sections 10.3 and 10.4, nothing in this Agreement is intended to confer benefits, rights or remedies unto any person or entity other than the Parties and their permitted successors and assigns. Without limiting the generality of the foregoing, the clients, customers, shareholders or End Users shall not be deemed to be third party beneficiaries of this Agreement or have any other contractual relationship with ISA by reason of this Agreement.

11.12 **Captions and Construction**. The headings appearing at the beginning of the Sections contained in this Agreement have been inserted for identification and reference purposes only and shall not be used to determine the construction or interpretation of this Agreement. The nomenclature of the defined terms in this Agreement shall only be used for the construction of this Agreement, and are not to be used for any other purpose, including, but not limited to, interpretation for accounting purposes. The parties acknowledge that both ISA and Rubicon participated in the drafting of this Agreement and agree that any rule of law or legal decision that may or would require interpretation of any alleged ambiguities in this Agreement against the party that drafted it has no application and is expressly waived.

11.13 Further Assurances. Each Party shall perform such acts, execute and deliver such instruments and documents,

and do all such other things as may be reasonably necessary to accomplish the transactions contemplated in this Agreement.

11.14 **Language**. This Agreement is in the English language only, which language shall be controlling in all respects, and all versions hereof in any other language hereof shall be for accommodation only and shall not be binding upon the Parties. All communications and notices to be made or given pursuant to this Agreement shall be in the English language. All words used in this Agreement will be construed to be of such gender or number as the circumstances require. Unless otherwise expressly provided, the word "including" does not limit the preceding word or terms.

11.15 **Force Majeure**. Neither Party shall be held to be in breach of this Agreement by reason of a force majeure event, including, but not limited to, act of God, delay in transportation, fire, flood, earthquake, storm, war, act of a public enemy, civil commotion or any law, rule, regulation, order or other action by any public authority or any other matter reasonably beyond a Party's control (a "Force Majeure Event"). To the extent failure to perform is caused by such a force majeure event, such Party shall be excused from performance hereunder so long as such event continues to prevent such performance, and provided the non-performing Party takes all reasonable steps to resume full performance.

11.16 **Compliance with Laws**. Each Party shall comply with all prevailing laws, rules and regulations and obtain all necessary approvals, consents and permits required by the applicable agencies of the government of the jurisdictions that apply to its activities or obligations under this Agreement.

11.17 **Public Announcements**. Any public announcement or similar publicity with respect to this Agreement or the transactions contemplated hereby shall be issued only after consultation with the other party hereto regarding the content of any such announcement or publicity. The parties recognize that, as publicly traded companies, such consultations will be constrained by applicable requirements relating to the disclosure of material information on the part of such party under applicable securities laws.

11.18 **Execution in Counterparts, Facsimiles**. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original and all of which together shall constitute one and the same instrument. This Agreement shall become binding when any one or more counterparts hereof, individually or taken together, bear the signatures of both Parties hereto. For the purposes hereof, a facsimile copy of this Agreement, including the signature pages hereto, shall be deemed an original.

IN WITNESS WHEREOF, the Parties to this Agreement by their duly authorized representatives have executed this Agreement as of the date first written above.

Information Systems Associates, Inc. By: <u>/s/ Joseph P. Coschera</u> Name: Joseph P. Coschera Rubicon Software Group plc By <u>/s/ Alistair C. Hancock:</u> Name: Alistair C. Hancock Title: President and CEO

Title: CEO

Exhibit 10.2

#### Rubicon Software Group plc Rubicon House Guildford Road

West End Surrey GU24 9PW

17 April 2009

Dear Sirs

# SHARE SUBSCRIPTION AGREEMENT

### 1. Strategic Alliance

Information System Associates ("We/Us/ISA") refer to the strategic alliance agreement (the "SAA") to be entered into between Us and Rubicon Software Group plc ("You/Rubicon"). This is the Share Subscription Agreement referred to in the SAA, and sets out the terms on which You and We have agreed will govern the issue of certain shares in ISA and Rubicon.

# 2. Issue of shares to ISA

- 2.1. We hereby apply for the allotment of 2,500,000 Ordinary Shares of 1p each in the capital of Rubicon (the "Initial Shares"), for a subscription price of £0.02 (two pence) per share.
- 2.2. Subject to the consent of both parties and on Us providing notice in writing to You, We agree to subscribe for a further number of Ordinary shares in the capital of Rubicon as we shall determine, subject to a maximum subscription of 2,500,000 New Ordinary Shares (such further shares being the "Second Tranche Shares").
- 2.3. The subscription price for the Second Tranche Shares shall be £0.02 (two pence) per share. Our right to subscribe for the Second Tranche Shares shall expire on the date that is 90 days from the date of this Agreement.
- 2.4. You undertake to take all corporate action, including obtaining all necessary board and shareholder approvals, and complying with all applicable legal and regulatory requirements in order to effect the allotment of the Initial Shares and (if applicable) the Second Tranche Shares, following receipt of payment for such share subscription/s by Us. Each allotment shall take place no later than seven business days after receipt of written notice and appropriate payment from Us in respect of the subscription in question, or, if following such notice and payment, approval for such allotment is required, no later than seven business days after such allotment has been approved at a Rubicon EGM.

### 3. ISA's warrant over shares

- 3.1. You hereby grant us a right to purchase additional shares in Rubicon, over the three year period beginning on the date of this Share Subscription Agreement (such period being the "Share Subscription Period") on the terms of this paragraph 3.
- 3.2. We shall be entitled, upon providing seven days written notice to You, to subscribe for 1 New Ordinary Share of 1p each in the capital of Rubicon (each being a "Warrant Share") for every £1.00 of gross revenue received by Rubicon (less any applicable VAT) pursuant to the SAA.
- 3.3. Each Warrant Share subscribed for pursuant to paragraph 3.2 above shall be for a price of £0.05 (five pence) per share, and We shall subscribe and be issued with Warrant Shares in tranches of 100,000 shares.
- 3.4. We shall not be entitled to subscribe for an aggregate amount of more than 5,000,000 Warrant Shares during the Share Subscription Period.
- 3.5. You undertake to take all corporate action, including obtaining all necessary board and shareholder approvals, and complying with all applicable legal and regulatory requirements in order to effect the allotment of each tranche of Warrant Shares following receipt of payment for such subscription/s for Warrant Shares by Us. Each allotment of Warrant Shares shall take place no later than seven business days after receipt of written notice and appropriate payment from Us in respect of the subscription, or, if following such notice and payment, approval for such allotment

is required, no later than seven business days after such allotment has been approved at a Rubicon EGM.

### 4. Issue of shares in ISA

4.1. You and We agree to meet and negotiate in good faith in order to agree upon the terms of a warrant whereby Rubicon will have the right to subscribe for Ordinary Shares in ISA. We and You intend that any such warrant, when agreed, will be structured as a transaction exempt from registration under the Securities Act of 1933 pursuant to the provisions of "Regulation S" as promulgated by the Securities and Exchange Commission.

### 5. General

- 5.1. Neither You nor We may assign any of our rights under this Agreement without the prior written consent of the other.
- 5.2. Neither You nor We intend that any of the terms of this Agreement are to be enforceable by any person not a party to this Agreement.
- 5.3. This Agreement shall be governed by and interpreted under the laws of the State of Florida, USA, without regard to its conflicts of law provisions. The state and federal courts in the jurisdiction in which Palm City, Florida is located shall have exclusive jurisdiction for the purposes of adjudicating any controversy or claim between the parties concerning any breach or alleged breach of this Agreement or performance or non-performance of any obligation under this Agreement. The Parties hereby waive all objections to venue and personal jurisdiction in these forums for such disputes and expressly consent to such venue and jurisdiction

Please sign and return the enclosed copy of this Agreement in agreement with the above terms.

Yours faithfully

/s/ Joseph P. Coschera

Joseph P. Coschera President and CEO For and on behalf of **INFORMATION SYSTEM ASSOCIATES** 

We hereby confirm our agreement with the terms set out above.

<u>/s/ Alistair Hancock</u> Alistair Hancock Chief Executive Officer For and on behalf of **Rubicon Software Group plc**